



Business Development, Offshore Wind Supply Chain Director

Position Summary

The Offshore Wind Supply Chain Director plays a key role in realizing the Commerce Corporation's big picture goals for maximizing the economic development potential of the growing US offshore wind sector.

Responsibilities

- Help build the offshore wind industry in this pioneering state
- Catalog and expand RI's offshore wind supply chain within supply chain database
- Build relationships and coordinate interaction between major suppliers and supply chain; seek to fill gaps & make connections
- Communicate supply chain strengths to developers and outside parties and coordinate supply chain events
- Identify and counsel RI companies who aspire to participate in the offshore wind supply chain
- Work collaboratively with other divisions within Commerce and RI industry associations

Key Competencies

1. **Organizational skills:** ability to multitask; efficiently and effectively execute strategy.
2. **Resourcefulness:** Passionately finds ways over, around or through barriers to success to achieve results despite lack of resources. Goes beyond the call of duty. Shows bias for action. A results-oriented "doer".
3. **Goal Setting:** Sets fair stretch goals for self. Encourages individual initiative.
4. **Energy / Drive:** Exhibits energy, strong desire to achieve, high dedication level.

Professional Qualifications

- Bachelor's degree required, preference for an understanding of offshore wind, clean energy or infrastructure sectors
- Ability to conduct a targeted, systemic, and sustained strategy for supply chain development
- Ability to identify unforeseen opportunities based on market feedback and internal discussions
- Skilled at customer service and relationship management
- Must be self-motivated and a strong team player
- Excellent communication, presentation, and organizational skills

In order to be considered for this position, candidates must submit a cover letter along with a professional resume via email to:

Rhode Island Commerce Corporation

315 Iron Horse Way – Suite 101

Providence, RI 02908

job.opportunities@commercerci.com

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