



Bryant University  
**INSPIRED TO EXCEL**

**TIME:**

WEDNESDAY

DECEMBER 12<sup>TH</sup>, 2018

3:30 PM - 5:00 PM

**LOCATION:**

AVTECH, Event Room (Cutler Mill)  
16 Cutler Street Warren, RI 02885 USA

# ACCESSING THE EUROPEAN MARKET THROUGH IRELAND

Join us at this interactive seminar to learn more about the benefits of doing business in Ireland and using it as a gateway to the EU.

This seminar will be followed immediately by a networking reception to celebrate the opening of AVTECH's first international distribution center in Ireland and global trade from Rhode Island.



## Ireland at the heart of Europe

Ireland is a committed member of the European Union (EU) and provides companies with guaranteed access to the European market. Ireland is the only English-speaking country in the Eurozone and provides an ideal hub for organizations seeking a European base. The brightest talent from across Europe is attracted to Ireland, offering a multinational and multilingual melting pot of skills and positive attitude to match.



PRESENTED BY THE CHAFEE CENTER FOR INTERNATIONAL BUSINESS AT BRYANT UNIVERSITY, THE RI COMMERCE CORPORATION, AVTECH AND TITAN SOLUTIONS.



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### Case Study: AVTECH



In September 2018, Warren-based AVTECH, manufacturer of the Room Alert® monitoring system, opened its first international distribution facility, just outside the international airport in Shannon, Ireland. Through this distribution facility, AVTECH is offering clients in the EU cheaper and faster product shipment options. AVTECH is also benefiting from savings on import duties and local fees, lowering overall product cost. Because of these savings, which are being passed to AVTECH's clients, AVTECH expects to triple their European sales in the coming year.

### Titan Solutions



Titan Solutions is Ireland's only independent 4PL service solutions company offering a wide range of services to maximize their clients' growth potential. Services include: freight & warehousing; fourth party logistics; inventory optimization; network design; eTendering; and consulting. Titan Solutions assists U.S. companies on building or realigning their EU and Global distribution networks. This service includes establishing an Irish entity, freight management programs, customs clearance, warehousing, fulfilment and distribution. Titan can save companies costs through consolidated transatlantic shipments, use of EU road or air freight, finding and managing Irish suppliers, and tax programs

### Guest Speakers:

- **Rick Grundy**, COO (AVTECH)
- **Paul Collins**, Managing Director (Titan Solutions)
- **Ivan Houlihan**, VP (IDA Ireland Boston)
- **Padraic McElwee**, Head of Enterprise (Local Enterprise Office Clare)
- **Liam Conneally**, Director of Economic Development (Clare County Council)



REGISTER ONLINE AT [HTTPS://WWW.SURVEYMONKEY.COM/R/AVTECH](https://www.surveymonkey.com/r/avtech)

QUESTIONS? CALL: (401) 232-6405 OR EMAIL: [HDEMARCO@BRYANT.EDU](mailto:hdemarco@bryant.edu)

RVSP TO HEATHER DEMARCO BY MONDAY DECEMBER 10TH