



Position Title: Director of Entrepreneurship & Tech Transfer

Statement of Duties: The Director will play a pivotal role in coordinating and managing programs and activities directed toward fulfilling the Rhode Island Commerce Corporation goals of:

- Promoting the development of entrepreneurship
- Fostering a stronger startup community statewide
- Encouraging venture investment in the state
- Supporting innovation and translation of university research into viable commercial endeavors.

Responsibilities

- Together with the Executive Office of Commerce and other stakeholders, develop strategic vision and programs designed to support entrepreneurship and startup innovation.
- Lead key project staff and manage timelines to ensure successful development and execution of entrepreneurship initiatives.
- Coordinate efforts to manage and foster partnerships with stakeholders, including entrepreneurs, universities, and other incubators, in aligning efforts to drive commercial innovation.
- Develop and monitor program performance metrics, identify and develop external funding opportunities, and market programs and initiatives to stakeholders.
- Provide support to senior leadership and the Executive Office of Commerce as needed regarding best practices and trends in the areas of startup development and tech transfer.

Key Competencies

- **Intelligence:** The ability to acquire understanding and absorb information rapidly. A quick study.
- **Resourcefulness:** Passionately finds ways over, around, or through barriers to success. Achieves results despite lack of resources. Goes beyond the call of duty. Shows bias for action. A results-oriented "doer."
- **Written Communications:** Writes clear, precise, well-organized documents using appropriate vocabulary, grammar, and word usage.
- **Goal Setting:** Sets fair stretch goals for self and others. Encourages individual initiative.
- **Ambition:** Desires to grow in responsibility and authority.

Professional Qualifications

- Relevant professional experience in entrepreneurship, business ownership, business development, sales, marketing, or consulting.
- A bachelor's degree is required. A bachelor's degree or more in a business or entrepreneurial field is preferred.
- Experience in managing complex processes.
- Ability to manage and work in a team environment.
- High ethical standards.
- Understands and follows compliance rules.

Posting will remain open until position is filled. Submit a cover letter with salary requirements and a professional resume, preferably via e-mail to:

Rhode Island Commerce Corporation
Attention: Human Resources
315 Iron Horse Way - Suite 101
Providence, Rhode Island 02908

job.opportunities@commerceri.com

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